|  | GAC                    | CTE, IN | С.                     |    |             |                                |         |
|--|------------------------|---------|------------------------|----|-------------|--------------------------------|---------|
| INCOME/EXPENSE STATEMENT<br>September 1, 2013 -August 31, 2014 |                        |         |                        |    |             |                                | RSHIPS  |
|  |                        |         |                        |    |             |                                |         |
| Description<br>Income  |                        |         | 2013-2014<br>Projected |    | FY14 TOTALS | PERCENTAGE<br>OF<br>ALLOCATION | CASTE A |
|  |                        |         |                        |    |             |                                | OPERID  |
|  | Membership Income      | \$      | 130,000.00             | \$ | 121,055.00  | 93%                            |         |
|  | Conference Income      | \$      | 147,000.00             | \$ | 206,635.49  | 141%                           |         |
|  | Other Income           |         |                        | \$ | 500.00      |                                |         |
| Tota   | I Income               | \$      | 277,000.00             | \$ | 328,190.49  | 118%                           |         |
| Exp  | enses                  |         |                        |    |             |                                |         |
|  | Bank Service Charge    | \$      | 5,000.00               | \$ | 6,143.07    | 123%                           |         |
|  | Board Expenses         | \$      | 3,000.00               | \$ | 2,704.68    | 90%                            |         |
|  | Travel                 |         |                        |    |             |                                |         |
|  | Board Travel           | \$      | 22,000.00              | \$ | 22,984.75   | 104%                           |         |
|  | President's Travel     | \$      | 6,000.00               | \$ | 5,702.29    | 95%                            |         |
|  | Executive Director     |         |                        |    |             |                                |         |
|  | Travel                 | \$      | 11,000.00              | \$ | 11,981.17   | 109%                           |         |
|  | Expenses               | \$      | 2,500.00               | \$ | 1,510.00    | 60%                            |         |
|  | Advocacy               | \$      | 2,500.00               | \$ | 3,586.93    | 143%                           |         |
|  | Insurance              | \$      | 1,000.00               | \$ | 814.00      | 81%                            |         |
|  | Listserv Expense       | \$      | 400.00                 | \$ | 369.40      | 92%                            |         |
|  | Division Dues          | \$      | 30,000.00              | \$ | 31,575.00   | 105%                           |         |
|  | Organization Promotion | \$      | 5,000.00               | \$ | 2,045.43    | 41%                            |         |
|  | Miscellaneous Expenses | \$      | 200.00                 | \$ | 34.25       | 17%                            |         |
|  | Postage                | \$      | 300.00                 | \$ | 364.63      | 122%                           |         |
|  | Printing & Supplies    | \$      | 1,000.00               | \$ | 1,023.32    | 102%                           |         |
|  | Professional Services  | \$      | 182,400.00             | \$ | 184,700.00  | 101%                           |         |
|  | Region II Expenses     | \$      | 900.00                 | \$ | 352.53      | 39%                            |         |
|  | Telephone Expense      | \$      | 1,800.00               | \$ | 1,656.96    | 92%                            |         |
|  | Website Expenses       | \$      | 2,000.00               | \$ | 3,050.80    | 153%                           |         |
| Tota   | I Expenses             | \$      | 277,000.00             | \$ | 280,599.21  | 101%                           |         |
| Net  | Income                 |         |                        | \$ | 47,591.28   |                                |         |